SOFCO
Sojitz Foods Corporation

Food Processing & Logistics Business



Providing customers with high value-added products
The Food Processing & Logistics Business addresses a wide range of food. We procure a variety of safe and reliable groceries, processed chicken products, fishery materials and processed marine products from countries around the world, including Japan, by diversifying the supply countries and increasing the degree of processing and sell them to supermarkets and restaurant and food service operators in Japan. We also focus on export and tripartite trade.

Developing & Delivering the Products Customers Want: Food Processing Business

The Food Processing Business manufactures, imports, and sells proprietary products developed in collaboration with customers both in Japan and overseas. Its product lineup includes grocery products, frozen foods, and frozen prepared meals, all developed through SOFCO's extensive network to meet a wide variety of customer needs.
SOFCO serves a broad range of customers, including supermarkets, convenience stores, drugstores, and restaurant chains. By developing distinctive products that cannot easily be replicated by competitors, SOFCO fulfills multiple functions as a manufacturer, wholesaler, and trading company. Delivering customer satisfaction through these diverse capabilities is the vision that drives SOFCO's Food Processing Business.
In recent years, SOFCO has also expanded the export and sales of its developed products overseas, helping to introduce and promote Japanese food culture to the world.





Offering one-stop support for commercial logistics operations of restaurant chains

The main characteristic of our Logistics Business lies in offering an integrated system and service encompassing all functions including the procurement of food materials, the development of recipes, the receipt and placement of orders, storage, logistics center operations, data management and delivery to outlets , rather than offering the logistics function alone. We will undertake to carry out all the backyard operations on a contracted basis to help restaurant and food service operators to increase their operational efficiency and cut their expenses.



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SOFCO's one-stop service

We offer the compound services described below to provide one-stop support for customers' commercial logistics operations.





Construction of optimal logistical networks

With at least 20 SOFCO logistics centers from Hokkaido to Okinawa, an optimal logistics center matched with your outlet expansion will be constructed to help reduce the logistics cost.

Introduction of information systems

No initial investment will be incurred, as you will use general-purpose logistics management systems with the use of the Internet. They will collaborate with your existing systems to easily achieve the centralized management of orders received and placed, inventories and data.

A 24/7 multi-functional support center

The support center will deal with different kinds of operations related to logistics, which include not only the receipt and placement of orders but also inventory management, operation management, responses to inquiries from outlets, the headquarters and suppliers and handling of complaints on a 24/7 basis.
We undertake to conduct the logistics management operations carried out at your headquarters on contract to help reduce your expenses and improve operational efficiency.

Proposals on commercial logistics & food materials

We will make all kinds of proposals with the active use of the Group's network. These pertain not only to the procurement of food materials from Japan and abroad and the development of recipes, but also to different materials.

Support for overseas outlet launches

We will capitalize on the Sojitz Group's global network to provide support for the overseas expansion of outlets of various business types.

Proposal for an AI-Powered Demand Forecasting & Automated Ordering System

By leveraging generative AI, we offer an automated ordering system based on demand forecasting that helps streamline inventory management and procurement operations.
This solution can reduce the workload of store personnel responsible for ordering, lower storage and warehousing costs, and optimize inventory levels. As a result, businesses can expect improved operational efficiency, reduced excess stock and stockouts, and lower working capital requirements through more effective inventory management.